

Suggested Reading List

Industry Background and Flavor

- Understanding Wall Street by Jeffrey Little & Lucien Rhodes
- Global Bankers by Roy Smith
- The Money Masters by John Train
- The New Money Masters by John Train
- Money Masters of Our Time by John Train
- The Intelligent Investor by Benjamin Graham
- The Visual Investor: How to Spot Market Trends by John J. Murphy
- The Essays of Warren Buffett: Lessons for Corporate America by Warren Buffett
- Buffettology: The Previously Unexplained Techniques That Have Made Warren Buffett the World's Most Famous Investor by Mary Buffett and David Clark
- The Warren Buffett Way: Investment Strategies of the World's Greatest Investor by Robert G. Hagstrom Jr.
- The Alchemy of Finance: Reading the Mind of the Market by George Soros
- Bill Gross on Investing by William H. Gross
- Capital Ideas: The Improbable Origins of Modern Wall Street by Peter L. Bernstein
- Extraordinary Popular Delusions and the Madness of Crowds by Charles MacKay
- Greed and Glory on Wall Street: The Fall of the House of Lehman by Ken Auletta
- The House of Morgan: An American Banking Dynasty and the Rise of Modern Finance by Ron Chernow
- The House of Nomura: The Inside Story of the Legendary Japanese Financial Dynasty by Albert Alletzauser
- The New Crowd: The Changing of the Jewish Guard on Wall Street by Judith Ramsey Ehrlick & Barry J. Rehfeld
- One Up On Wall Street: How to Use What You Already Know to Make Money in the Market by Peter Lynch
- Beating the Street by Peter Lynch

- Our Crowd: The Great Jewish Families of New York by Stephen Birmingham
- Reminiscences of a Stock Operator by Edwin Lefevre
- Secrets of the Temple: How the Federal Reserve Runs the Country by William Greider
- Soros on Soros: Staying Ahead of the Curve by George Soros, Byron Wien & Krisztina Koenen
- Guerrilla Investing: Winning Strategies for Beating the Wall Street Professional by Peter Siris
- The Battle for Investment Survival by Gerald Loeb
- Money & Power: The History of Business by Howard B. Means
- The Great Game: The Emergence of Wall Street as a World Power 1653-2000 by John Steele Gordon
- Toward Rational Exuberance: The Evolution of the Modern Stock Market by Mark Smith
- 100 Years of Wall Street by Charles R. Geisst, Richard A. Grasso
- A Random Walk Down Wall Street, Seventh Edition by Burton Gordon Malkiel
- Common Stocks and Uncommon Profits and Other Writings by Philip A. Fisher
- The Go-Go Years: The Drama and Crashing Finales of Wall Street's Bullish 60's by John Brooks
- Against the Gods: The Remarkable Story of Risk by Peter Bernstein
- Extraordinary Popular Delusions and the Madness of Crowds and Confusion de Confusiones by Charles MacKay, Martin Fridson, Joseph de la Vega
- Manias, Panics and Crashes: A History of Financial Crises by Charles Kindleberger
- Capital Ideas by Peter Bernstein
- The Big Board by Robert Sobel
- The Chastening by Paul Blustein
- From Here to Economy: A Short Cut to Economic Literacy by Todd G. Buchholz
- After the Trade is Made by David Weiss
- The Crisis of Global Capitalism: Open Society Endangered by George Soros
- Martin Zweig's Winning on Wall Street by Martin Zweig
- The Money Game by Adam Smith
- The Fed: The Inside Story of How the World's Most Powerful Financial Institution Drives the Markets by Martin Mayer
- Maestro: Greenspan's Fed and the American Boom by Bob Woodward
- The Quotations of Chairman Greenspan: Words from the Man Who Can Shake the World by Larry Kahaner

The following popular works are, of course, exaggerated depictions of the darker side of the industry. However, they do provide some of the flavor of life on "The Street."

- Barbarians at the Gate by Bryan Burroughs and John Helyar
- Liar's Poker by Michael Lewis
- The Predator's Ball by Connie Bruck
- When Genius Failed by Roger Lowenthal
- F.I.A.S.C.O. – The Inside Story of a Wall Street Trader by Frank Portnoy
- Confessions of a Street Addict by James J. Cramer
- Den Of Thieves by James B. Stuart
- Monkey Business: Swinging Through the Wall Street Jungle by John Rolfe and Peter Troob
- Next by Michael Lewis
- The New Thing by Michael Lewis

Broad Industry History

- Investment Banking: A Tale of Three Cities by Samuel L. Hayes III and Philip M. Hubbard
- A History of Corporate Finance by Jonathan Barron Baskin and Paul J. Miranti, Jr.
- Global Banking by Roy C. Smith and Ingo Walter
- Wall Street Women by Ann B. Fisher
- In the Black: A History of African Americans on Wall Street by Gregory S. Ball
- The Last Partnerships: Inside the Great Wall Street Money Dynasties by Charles R. Giesst
- The City of London, vols 1-4 by David Kynaston
- The Rise and Fall of the Merchant Banks by Erik Banks
- The London Stock Exchange: A History by Ranald Michie
- The Death of Gentlemanly Capitalism: The Rise and Fall of London's Investment Banks by Philip Augar

Analytical and Reference

Periodicals

- Wall Street Journals (daily, Monday through Friday)
- Barron's (weekly publication)

Corporate Finance

- Analysis for Financial Management by Robert Higgins
- Brealey & Myers on Corporate Finance: Capital Investment and Valuation by Richard A. Brealey and Stewart C. Myers
- Financial Accounting: An Introduction to Concepts, Methods and Uses by Clyde P. Stickney and Roman L. Weil

General

- Barron's Dictionary of Finance and Investment Terms by John Downes & Jordan Elliot Goodman
- The Intelligent Investor by Benjamin Graham
- International Economics: Theory and Policy by Paul R. Krugman
- Wall Street Journal Guide to Understanding Money and Investing by Kenneth M. Morris
- The Irwin Guide to Using the Wall Street Journal by Michael B. Lehman
- The Financial Times Guide to Using the Financial Pages by Romesh Vaitilingam
- The Atlas of Economic Indicators: A Visual Guide to Market Forces and the Federal Reserve by W. Stansbury Carnes and Stephen D. Slifer
- Wall Street Words: An Essential A to Z Guide for Today's Investor by David Logan Scott

FICC & Equities

- Bond Book: Everything Investors Need to Know About Treasuries, Municipals, GNMA's, Corporates, Zeros, Bond Funds, Money Market Funds, and More by Annette Thau
- The Bundesbank by David Marsh
- Controlling and Managing Interest Rate Risk by Anthony G. Cornyn and Robert A. Klein
- The Handbook of Fixed Income Securities Edited by Frank J. Fabozzi
- The Money Market by Marcia Stigum
- Money Market Bond Calculations by Marcia Stigum
- Pioneering Portfolio Management: An Unconventional Approach to Institutional Investment by David F. Swensen

Options/Derivatives

- [How to Trade Options](#) by Jon Najarian
- [Options as a Strategic Investment](#) by Lawrence McMillan
- [Options: Essential Concepts and Trading Strategies](#) by The Options Institute
- [Options for the Stock Investor: How Any Investor Can Use Options to Enhance & Protect Their Return](#) by James B. Bittman
- [Trading Index Options](#) by James B. Bittman
- [All About Options: The Easy Way to Get Started](#) by Thomas A. McCafferty
- [How the Options Market Works](#) by Joseph A. Walker
- [Mastering Derivative Markets: A Step-by-Step Guide to the Products, Application & Risks](#) by Francesca Taylor
- [McMillan on Options](#) by Lawrence G. McMillan
- [The New Financial Instruments](#) by Julian Walmsley
- [Options, Futures and Other Derivatives](#) by John C. Hull

IMD

- [Investment Analysis and Portfolio Management](#) by Reilly Brown
- [Goldman Sachs. The Culture of Success](#) by Lisa Endlich
- [Storyselling for Financial Advisors](#) by Mitch Anthony
- [Selling with Emotional Intelligence](#) by Mitch Anthony

Written About, By or For Money Managers and Traders

- Market Wizards: Interviews with Top Traders by Jack D. Schwager
- The New Market Wizards: Conversations with America's Top Traders by Jack D. Schwager
- Stock Market Wizards: Interviews with America's Top Stock Traders by Jack D. Schwager
- Trader Vic: Methods of a Wall Street Master by Victor Sperandeo
- Trader Vic II: Principles of Professional Speculation by Victor Sperandeo
- Exceptional Trading: The Mind Game by Ruth Barrons Roosevelt
- Trading to Win: The Psychology of Mastering the Markets by Avi Kier
- The Disciplined Trader: Developing Winning Attitudes by Mark Douglas
- Stan Weinstein's Secrets for Profiting in Bull and Bear Markets by Stan Weinstein
- Trading in the Zone: Master the Market with Confidence, Discipline & A Winning Attitude by Mark Douglas and Thom Hartle
- Trading in the Zone: Maximizing Performance with Focus and Discipline by Ari Kiev
- Trading with Crowd Psychology by Carl Gyllenram
- Pit Bull: Lessons from Wall Street's Champion Traders by Martin S. Schwartz et al
- The Master Swing Trader: Tools and Techniques to Profit from Outstanding Short-Term Trading Opportunities by Alan S. Farley
- How to Trade in Stocks by Jesse Livermore
- The Market Maker's Edge: Day Trading Tactics of a Wall Street Insider by Josh Lukeman
- The Super Traders: Secrets & Successes of Wall Street's Best & Brightest by Alan Rubenfeld
- A Zebra in Lion Country by Ralph Wanger with Everett Mattlin
- Technical Analysis of the Financial Markets: A Comprehensive Guide to Trading Methods and Applications by John J. Murphy
- Hit and Run Trading: The Short-Term Stock Traders' Bible by Jeff Cooper
- Hit and Run Trading II: Capturing Explosive Short-Term Moves in Stocks by Jeff Cooper
- Street Smarts: High Profitability Short-Term Trading Strategies by Laurence A. Connors and Linda Bradford Raschke
- The 5 Day Momentum Method by Jeff Cooper
- The Real Holy Grail: Money Management by Eddie Kwong
- Trading Connors VIX Reversals by Laurence A. Connors and Gregory Che

Written by Current or Former Goldman Sachs Employees

- The Five Great Myths about China and the World by Jonathan Anderson and Fred Hu; PPP Company Limited; 2003
- Exploring General Equilibrium by Fischer Black; MIT Press; 1995
- Business Cycles and Equilibrium by Fischer Black; Blackwell Publishers; 1991
- Managing Currency Risk by Fischer Black; Association for Investment Management & Research; 1989
- Old Girls' Network: Inside Advice for Women Building in a Man's World by Connie Duckworth; Coming in July, 2003
- Goldman Sachs: The Culture of Success by Lisa Endlich; Knopf; 1999
- Beginning the Journey: China, the United States, and the WTO by Robert Hormats; Council on Foreign Relations Press; 2001
- Global Aging and Financial Markets: Hard Landings Ahead? By Robert Hormats; Center for Strategic and International Studies; 2002
- The Boundaryless Organization: Breaking the Chains of Organization Structure by Steve Kerr; Jossey-Bass; 1998
- The GE Work-Out: How to Implement GE's Revolutionary Method for Busting Bureaucracy & Attacking Organizational Problems – Fast by Steve Kerr; McGraw-Hill Trade; 2002
- The Practice of Risk Management by Bob Litterman; Euromoney Publications PLC, 1998
- Foundations for Financial Economics by Bob Litzenberger and Chi-fu Hwang Prentice Hall; 1998
- Markets, Mobs, and Mayhem: A Modern Look at the Madness of Crowds by Robert Menschel; John Wiley & Sons; 2002
- Adam Smith and the Origins of American Enterprise by Roy C. Smith; St. Martin's Press; 2002
- The Wealth Creators: The Rise of Today's New Rich and Super Rich by Roy C. Smith; St. Martin's Press; 2001
- The Global Bankers by Roy C. Smith; BeardBooks, Incorporated; 2000
- High Finance in the Euro-Zone: Competing in the New European Capital Market by Roy C. Smith; Pearson Education; 2000
- The Money Wars: The Rise and Fall of the Great Buyout Boom of the 1980s by Roy C. Smith; BeardBooks, Incorporated, 2000
- Cases and Readings in Markets, Ethics, and Law by Roy C. Smith; Simon & Schuster Custom Publishing; 1996
- Street Smarts: Linking Professional Conduct with Shareholder Value in the Securities Industry by Roy C. Smith; Harvard Business School Publishing; 1997

- Global Banking by Roy C. Smith; Oxford University Press; 1995
- Comeback: The Restoration of American Banking Power in the New World Economy by Roy C. Smith; Harvard Business School Publishing; 1993
- Securities Markets in the 1980s: The New Regime, 1979-1984 by Barrie A. Wigmore; Oxford University Press; 1997
- Crash and Aftermath: A History of Securities Markets in the United States, 1929-1933 (Contributions in Economics and Economic History, No 58) by Barrie A. Wigmore; Greenwood Publishing Group; 1986